



Enterprise Delivery. *Specialist Ecosystem.*

Company Overview · Prepared for Prospective European Partners

EU-India Tech Bridge · Established 2017

NASSCOM
MEMBER

Proud NASSCOM Member

EU-INDIA

TECH BRIDGE PROGRAM

— A **MatrixOne** Initiative —



Connect • **Collaborate** • **Deliver**

THE CHALLENGE

Enterprise Ambition Is Outpacing *Specialist Delivery Capacity.*



Specialist Skill Shortage

SAP, Oracle and data specialists are scarce and expensive across Europe.



Rising Delivery Costs

Large delivery organizations carry overhead that slows time-to-value.



Delivery Risk

Single-vendor dependency leaves transformation programs exposed.



Executive Capacity

European leadership teams need trusted delivery ecosystems — not more vendor management.

WHO WE ARE

MatrixOne Orchestrates *Enterprise Delivery.*

MatrixOne is a trusted ecosystem of specialist technology organizations, connecting European enterprises and boutique System Integrators with vetted, high-caliber Indian delivery partners across SAP, Oracle, and Data, AI & Governance.

350+

Specialist Partners

45,000+

Technology Professionals

4

Continents Served



Capability Wins Projects.

Trust Builds Businesses.

MatrixOne provides executive governance, quality assurance and commercial alignment — while specialist Anchor Partners deliver the technical execution. One accountable relationship, specialist expertise underneath.



Specialist Expertise



Enterprise Governance



Scalable Delivery

Where Do You *Fit In?*



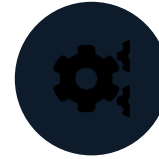
European Enterprises

Need specialist delivery.



Boutique System Integrators

Need scalable execution.



Technology Specialists

Need European market access.

Every conversation starts by understanding which of these you are.

BUILT FOR EXECUTIVE CONFIDENCE

Built on Experience. *Designed for Scale.*

39 Years

Specialist Ecosystem

Executive

Governance

European

Market Focus

Accountable

Delivery

“Enterprise transformation succeeds when executive trust, specialist capability and accountable delivery come together.”

Three Core Practices.

One Accountable Partner.



SAP Enterprise Delivery

S/4HANA transformation, SAP BRIM revenue management, SAP BTP and specialist consulting.



Oracle Enterprise Delivery

Oracle Fusion Cloud migration, EBS modernization, and managed application services.



Data, AI & Governance

Enterprise data foundations, governance frameworks, and responsible AI adoption.

Where We Consistently *Deliver Exceptional Value.*

01

Enterprise Data Assessment™

Know Before You Transform.

Executive Decision Accelerator before major transformation investments.

Fixed scope, fixed duration, fixed deliverables. Identify hidden business, data and delivery risks before major investment decisions are made.

02

SAP BRIM

Revenue Transformation for the Subscription Economy.

Modernize Quote-to-Cash operations — intelligent billing, subscription management and convergent charging for the digital economy.

OUR ECOSYSTEM

Strategic partner network expanding across additional enterprise technology domains.

One Trusted Ecosystem. *Unlimited Specialist Capability.*

Verso Altimia India

SAP Anchor Partner

250+ SAP professionals across 10+ industries. Specialist depth in SAP BRIM, S/4HANA and SAP BTP. Subsidiary of the NSE/BSE-listed Adroit Group.

VSoftek

Oracle Anchor Partner

Boutique Oracle specialists driving Oracle R12 to Oracle Fusion Cloud modernization with founder-level commitment and technical depth.

350+

Vetted Partners

45,000+

Extended Consultant Network

EU-IND

Cross-Border Delivery

Enterprise Delivery.

Without the Complexity.



Ready from Day One

Vetted specialist teams, immediately available.



Executive Governance

Structured oversight from strategy to delivery.



Faster Scaling

Scale delivery capacity without hiring overhead.



Predictable Delivery

Fixed scope, fixed timeline engagement models.



Proven Experience

Delivery track record across industries and geographies.



One Accountable Partner

A single relationship spanning the full ecosystem.

GLOBAL REACH

Serving Businesses *Across Borders.*

350+

Ecosystem Partners

45,000+

Technology Professionals

4

Continents Covered

2017

Founded

India · Spain · USA · Europe · Singapore · UAE

Connecting European demand with India's specialist delivery ecosystem.

Let's Bring India's Delivery Power *to Your European Projects.*

Whether you're a European System Integrator or an enterprise organization — the conversation starts here.

Let's explore whether MatrixOne can become your trusted delivery partner for Europe.

TALK TO US

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